

INFORMATION SESSION

FY24 "How to Apply" for Organizations

Thursday, August 10

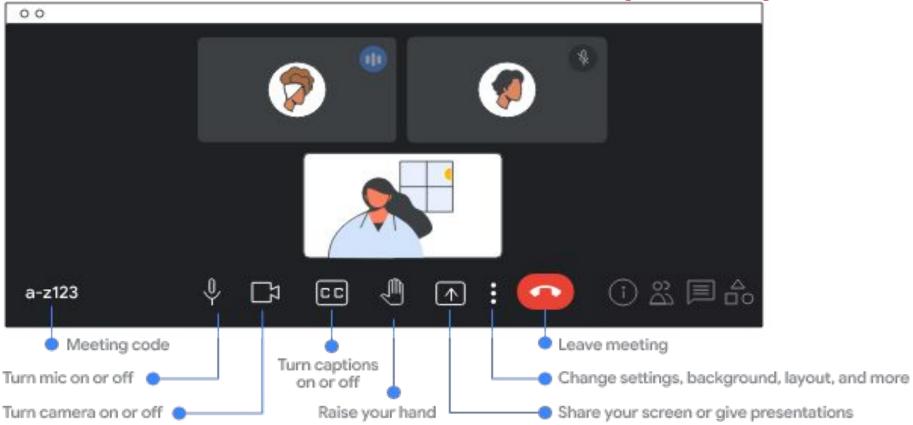
Presented by: Emily Sollenberger & Laura Weiss Program Directors, Arts Services



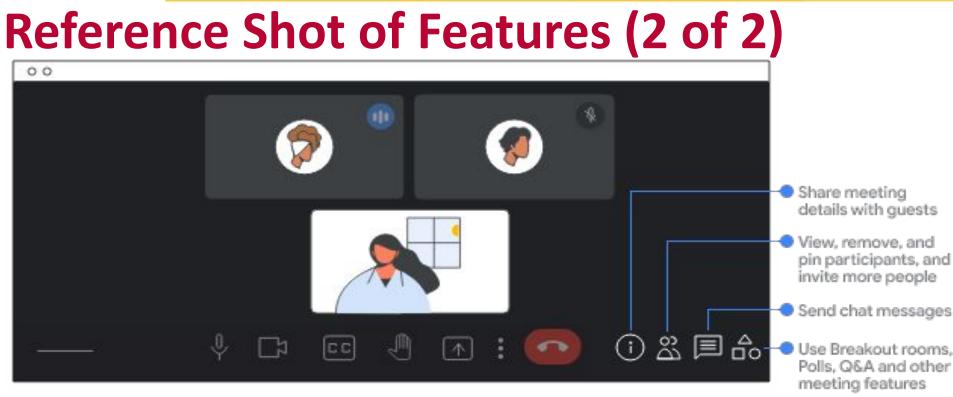




Reference Shot of Features (1 of 2)









Land Acknowledgement Statement

We acknowledge the lands and waters now known as Maryland are the home of its first peoples: the Accohannock Indian Tribe, Assateague People's Tribe, Cedarville Band of Piscataway Indians, Choptico Band of Indians, Lenape Tribe, Nanticoke Tribe, Nause-Waiwash Band of Indians, Piscataway Conoy Tribe, Piscataway Indian Nation, Pocomoke Indian Nation, Susquehannock Indians, Youghiogheny River Band of Shawnee, and tribes in the Chesapeake watershed who have seemingly vanished since the coming of colonialism. We acknowledge that this land is now home to other tribal peoples living here in diaspora. We acknowledge the forced removal of many from the lands and waterways that nurtured them as kin. We acknowledge the degradation that continues to be wrought on the land and waters in pursuit of resources. We acknowledge the right of the land and waterways to heal so that they can continue to provide food and medicine for all. We acknowledge that it is our collective obligation to pursue policies and practices that respect the land and waters so that our reciprocal relationship with them can be fully restored.



Equity and Justice Statement

The arts celebrate our state's diversity, connect our shared humanity, and transform individuals and communities. The Maryland State Arts Council (MSAC) and its supporting collaborators are committed to advancing and modeling equity, diversity, accessibility, and inclusion in all aspects of our organizations and across communities of our state.

MSAC and its grantees are committed to embracing equity and non-discrimination regardless of race, religious creed, color, age, gender expression, sexual orientation, class, language, and/or ability.



Vision

The Maryland State Arts Council plays an essential role ensuring every person has access to the transformative power of the arts.

Mission

Maryland State Arts Council advances the arts in our state by providing leadership that champions creative expression, diverse programming, equitable access, lifelong learning, and the arts as a celebrated contributor to the quality of life for all the people of Maryland.



Goal 1. Increase Participation: Broaden MSAC's constituency, providing avenues designed to increase pathways to engagement

Goal 2. Provide Intentional Support: Embrace thoughtful and targeted approaches to serving known and yet to be known MSAC constituents
Goal 3. Build Capacity: Work strategically to further build organizational and governance capacity to ensure that MSAC is capable of vigorously delivering on its mission

Goal 4. Leverage Connections: Further enhance current relationships and involve additional partners, collaborators, and constituents who will benefit from and advance the work of MSAC

Goal 5. Bolster Maryland Arts: Showcase the high caliber, diverse and relevant work of Maryland's artists and arts organizations; their contributions to community vitality and MSAC's role as a catalyst



Creative Meeting Actions

- **Celebrate** being in the space with other creative people.
- **Engage** with everyone's presence as a gift.
- Acknowledge that together we know a lot.
- Enter the conversation with curiosity and inquiry.
- Share your idea and trust that it will be heard.
- Use "I" statements.
- Focus your language on the task at hand.
- Hold one another accountable with care.
- **Apply** "Yes, and!" "I hear your idea and I'm going to add to it!" **Balance** speaking and listening.



MSAC Professional Development

Follow MSAC's Eventbrite page for updates about free professional development opportunities

- Topic-specific sessions on Financial Management, Legal Advice, Marketing Strategies, Strategic Planning, Board Engagement, and more.
- Coffee with the Council
- Creative Conversations
- Regional Office Hours
- Maryland Arts Summit (visit mdarts.org)



Propose a topic by emailing <u>msac.commerce@maryland.gov</u> Sign up for our mailing list at <u>tinyurl.com/MSACMailingList</u>



Ways to Get Involved

MSAC relies on a diverse array of constituents from across the state to give input in a variety of ways.

- Panelists evaluate applications
- Editors give input on program policies
- Schedule of public calls and details at <u>msac.org/about/ways-get-involved</u>
- Apply in SmartSimple
- Training and support
- Compensation provided for service



Ways to Get Involved

Home > About > Ways to Get Involved

Public Calls: Paid Opportunities

Panelists	\oplus
Editors	÷

Employment Opportunities

Current Openings	÷	





Today's Agenda

- Review of Creativity Program & Guidelines
- Creativity Grant Application -General Operating & Project Support
 - $\circ~$ Helpful Hints for Applications
- Monthly review process
- Smart Simple grant platform

• Q&A

Graphic: post from MSAC Instagram





Creativity Grant Overview

Purpose of program:

- Supports activities/general operations for independent artists and organizations
 - Today we will focus specifically on what is available to <u>organizations.</u>
- Strengthens the vitality and sustainability of artists and small organizations to maintain a strong and stable arts infrastructure in the State of Maryland
- Serves the growing needs of relevant arts projects and collaborations within Maryland communities



Creativity Grant Overview

- Funding available up to \$4,000
- Available to Independent Artists & Organizations
- Two "Tracks" Project-Support OR General Operating (orgs only)
- Brief application (3 questions!)
- Grant applications are accepted on a rolling basis and reviewed monthly
- Eligible to receive one Creativity Grant per fiscal year



Creativity Grant - Who Can Apply?

Organizations must be one of the following:

- 501(c)3 nonprofit organization (an organization with an IRS-designated 501(c)3 status).
- Model A Fiscal Sponsorship (comprehensive sponsorship, in which the assets, liabilities, and exempt activities collectively referred to as the project are housed within the fiscal sponsor).
 - For fiscal sponsorships supporting an individual, the artist(s) must meet the residency requirements for Independent Artists.
- Unit of government (a unit of government [town, city, county, state] with the capacity to undertake an arts program)
- College or university (an established higher education institution in Maryland)
- School (a public or private school serving students in grades pre-Kindergarten through 12)



Creativity Grant - Who Can Apply?

- Organizations with an allowable income of \$50,000 or less OR organizations with an allowable income of more than \$50,000 that have not received MSAC general operating funding programs.
 - If you have received general operating support through the Grants for Organizations (GFO) program, you are NOT eligible for a Creativity Grant (Gen Op OR Project) in the same year
 - If you are not currently supported through the GFO program (in FY24), then you could apply for support instead through the Creativity Grant (in FY24)



Creativity Grant - Who Can Apply?

- Only one application per project or program will be considered for funding.
- The organization must produce or present arts programs, services or projects that are relevant to its community and are available to the public.
- The organization has operated as an arts organization or arts program for one full fiscal year and be able to submit a financial statement for their most recently completed fiscal year at the time of application.



Creativity Grant - What can it support?

- Can support expenses directly related to the proposed arts activity including (but not limited to):
 - Artist fees/stipends
 - Consultant fees
 - Marketing/Promotions
 - Artistic materials & supplies
 - Space/venue
 - Equipment (connected to activities/non-capital)



Creativity Grant - What can't it support?

- Re-granting, scholarships
- Capital improvements & permanent equipment
- Activities that aren't open to the public
- Activities that are primarily therapeutic
- Travel outside of MD
- Day-to-day expenses associated with the running of a for-profit business, including but not limited to LLC,C-Corp,S-Corp,etc.
- As with any MSAC grant, the funds cannot be used for political contributions, lobbying activities
- Not sure? Ask!



Creativity Grant - Application

- Choose your track:
 - Project-support (Artists, Orgs)
 - General Operating (Orgs only)
- 3 Narrative Questions
 - Generally the same questions for both tracks
 - Project -based support focuses on one specific project/program/event proposal; whereas general operating would focus on full year of operations.
- Organizations must also upload a financial statement (not needed for independent artists)



Creativity Grant - Application (Project-Specific)

1. Describe your proposed arts activity/event/project and the geographic area the project will serve. Within your response, include a detailed description of the proposed project, including planned community engagement and intended impact of the arts activity.

An Excellent to Outstanding response includes a clear, specific, and thorough explanation of the artist's proposed arts activity/event/project, which includes clear and thorough evidence of intended community impact; including engagement, intention, timeliness, and/or inspiration in relation to the defined community's needs



Creativity Grant - Application (Gen Op)

1. Describe the primary arts activities/programming and geographic area that your organization will serve in the fiscal year. Within your response, include the mission of the organization, and address the intended community engagement and impact of the organization's mission and arts activities/programming.

An Excellent to Outstanding response includes a clear, specific, and thorough explanation of the organization's mission and primary arts activities/programming for the fiscal year, which includes clear and thorough evidence of intended community engagement and impact; including intention, timeliness, and/or inspiration in relation to the defined community's needs.



Creativity Grant - Application (Overview)

Helpful Hints!

For project support describe the activity with specific details of WHO, WHAT, WHEN, WHERE, and WHY within your first narrative; For GOS, describe the org as a whole (mission, programming, etc.)

Approach your narrative as if the reader has no idea what you're proposing! Give them the full picture of what you're hoping to do.

A useful exercise is having a trusted friend/family member/colleague/etc who knows nothing about your proposal read your draft application and have them "poke holes" in it - fill in the blanks where they were unclear before submitting



Creativity Grant - Application (Project-Specific)

2. Describe the timeline of your proposed arts activity. Within your response, include a detailed schedule of the project, including specific timing as it relates to steps of planning, promotional efforts, expenditure of funds, implementation and execution of events/activities, and evaluation

An Excellent to Outstanding response includes clear, specific, and realistic timeline demonstrating a realistic schedule, including specific timing as it relates to expenditure of funds, planning, promotional efforts, implementation of events/activities, and evaluation



Creativity Grant - Application (Gen Op)

2. Describe the timeline of your organization's entire season or fiscal year. Within your response, include a detailed schedule for the year, including specific timing as it relates to steps of planning, promotional efforts, expenditure of funds, implementation and execution of events/activities, and evaluation.

An Excellent to Outstanding response includes clear, specific and realistic timeline for the entire season/fiscal year, including specific timing as it relates to expenditure of funds, planning, promotional efforts, implementation & execution of events/activities, and evaluation.



Creativity Grant - Application (Timeline)

Helpful Hints!

Include a full timeline/schedule of the entirety of the activities from beginning to end

Project: Looking specifically at the one project/event/etc Gen Op: Outline the entire fiscal year/season/etc

Consider a weekly or monthly listing (or other time increment) with specific dates/timeframes that share all steps of the process. Include all steps of planning, implementation, execution, and evaluation of the project



Creativity Grant - Application (Project-Specific)

3. Describe the overall budget for the proposed project. Within your response, include a clear listing of all projected expenses for the project, sources of income beyond the MSAC request, and how MSAC funding would be used.

An Excellent to Outstanding response includes clear, detailed, and realistic financial plan for income and expenses tied to the proposed project



Creativity Grant - Application (Gen Op)

3. What is the organization's overall budget for this fiscal year? Include a clear list of all projected income and expenses.

An Excellent to Outstanding response includes clear, detailed, and realistic financial plan for income and expenses tied to the general operations of the organization.



Creativity Grant - Application (Budget)

Helpful Hints!

Gen Op: This should be your entire budget for the year!

Include a clear list that shows specific line items for all planned income and expenses - and a description to how you got to the total.

(ie - Artist Fee = \$500: Hourly rate of \$25/hr for 20 hours)

The response must be within the context of the narrative; attachments of other budgets/financials will not be considered for Project-specific applications



Creativity Grant - Application

- Attachments include w-9, Electronic Signature
- Financial Statement (orgs only)

The full application & scoring rubric can be found on msac.org

Creativity Grant Application Scoring Rubric - Project Support

Describe your proposed arts activity/event/project and the geographic area the project will serve. Within your response, include a detailed description of the proposed project, including planned community engagement and intended impact of the arts activity.

proposed arts activity/event/project, which includes clear and thorough evidence of intended community impact; including engagement, intention, timeliness, and/or inspiration in relation to the defined community's needs	Includes a clear explanation of the artist's proposed arts activity/event/project, which includes clear evidence of intended community impact; including engagement, intention, timeliness, and/or inspiration in relation to the defined community's needs	Includes an overview of the artist's proposed arts activity/event/project, which includes some evidence of intended community impact; including engagement, intention, timeliness, and/or inspiration in relation to the defined community' s needs	Includes an unclear explanation of the artist's proposed arts activity/event/project, which includes minimal evidence of intended community impact; including engagement, intention, timeliness, and/or inspiration in relation to the defined community's needs	
Excellent to Outstanding	Good to Very Good	Satisfactory	Marginal to Fair	No Evidence
34-36 Points	25-27 Points	16-18 Points	7-9 Points	0 Points



Creativity Grant - Grant Amount

- Available up to \$4,000
- One grant per fiscal year (July 1 June 30)
- Creativity Grants are an "all or none" grant
 - If awarded, you will receive the requested amount
 - We do not offer a percentage or portion of requested amount



Monthly Application Review Process - NEW!

Applications are accepted on a rolling basis, reviewed and awarded monthly.

Creativity Grant applications submitted by the last day of the month will be reviewed by the panel in the following month, with notifications to follow early the following month

For example: Applications received in August (8/1-8/31) will be reviewed in September; notifications will be sent by early October.



Monthly Application Review Process - NEW!

All applications are reviewed by the panelists

(Previously applications requesting \$2000 or less were reviewed by staff)

- Creativity Grant program has a total of 15 panelists for the year.
- Due to the number of applications of recent, we are activating two groups of 5 panelists to split the monthly applications.



Notifications

If you're awarded - congratulations!

- Your org is only eligible for one Creativity Grant per fiscal year
 - Once awarded an FY24 Creativity Grant, you are not eligible to apply again until the FY25 cycle opens
- You must sign and return your Grant Agreement Form via Smart Simple
- Payment takes approximately 6-8 weeks from the date of receipt of a fully execute Grant Agreement Form



Notifications

Final Reports

- Applications submitted between June 2023 and December 2023 will have a Final Report deadline of August 15, 2024. Applications submitted between January 2024 and April 2024 will have a Final Report deadline of December 31, 2024
- Grantee agrees to spend or obligate all funds by their assigned Final Report date. This means that the funds are expended, encumbered, or otherwise legally committed to be used, such that returning the unspent funds would cause the grantee legal harm.



Notifications

If you're not awarded - try again!

- This is a very popular and competitive program don't give up!
- Program Directors can gather feedback from the panelists who reviewed your application, and send their feedback and recommendations, which are connected to the review criteria
 - To request this, complete the link sent in your Decline notification email



Creativity Grant - FAQs

Can my organization apply for a general operating AND project-based Creativity Grant in one year?

No - you are eligible for one Creativity Grant per fiscal year (pick Gen Op OR Project). Talk to a Program Director to help determine which one may be the best fit for your organization and activities.

My project is still in the early planning stage. Can I still apply?

Possibly! We recommend reviewing the application and rubric carefully. Much of the scoring is based on specific details and thorough descriptions. If details are still in the early stages, you may consider waiting until there's a more concrete vision or plan. Connect with a Program Director to discuss further.



Creativity Grant - FAQs

- My project has received previous Creativity funding. Can I apply again in a new fiscal year?
- It depends a project can only be funded once. However, if there are different "phases" or iterations of the project, future funding may be possible if the grant would clearly support different expenses.
- If you're applying for general operations, then Yes! You can apply each year for your operations.



Creativity Grant - FAQs

My project is already complete. Can I submit for reimbursement of expenses?

No - we cannot reimburse for previously completed projects. You must submit an application before the completion of a project to be considered eligible.

I'm eligible and applying to the the Professional Development Grant, can I also apply for Creativity in the same month?

Yes! You can apply and receive multiple grants in the same fiscal year – and the same month. Each grant program has different goals and purposes to support different needs.



Creativity Grant - FAQs

How can I share work samples/letters of support/reviews/etc.?

External documents are not considered as part of the review of the Creativity Grant application. Panelists will only review the three narrative questions per the scoring criteria. Do not include important information in links or other documents, as they will not be considered.

I receive Gen Op support through the Grants for Organizations (GFO) program. Can I apply for project-support through Creativity? No - if you receive support through the GFO program, you are not eligible for Creativity support, too (either project or gen op).



Helpful Hint - Apply early!

While you are eligible to apply any time for the Creativity Grant, we encourage you to apply early, whenever possible.

Payment is processed outside of the MSAC offices. If awarded, payment will take approximately 6-8 weeks to be received. Take this into consideration when determining when to apply.



Helpful Hint - Application Draft Feedback

Before submitting your application, Emily/Laura are available to review and/or meet about your application and offer feedback on your draft.

Email your Program Director to request feedback on your draft. Allow for up <u>at least 15 business days</u> to receive written feedback. At certain times throughout the year, it could take longer.



Smart Simple

All applications must be submitted through Smart Simple (marylandarts.smartsimple.com)

As an applicant, you will need to register with Smart Simple to apply.





Login

🖂 Email

New to the Sys .m?

Register

Welcome to Maryland State Arts Council Portal

The Maryland State Arts Council (MSAC) encourages and invests in the advancement of the arts for all Marylanders. Its grants and programs support artists and arts organizations in their pursuit of artistic excellence, ensure the accessibility of the arts to all citizens and promote statewide awareness of arts resources and opportunities.

Google Chrome is the recommended browser for completing applications in SmartSimple.

Go to marylandarts.smartsimple.com to register and/or log-in

Forgot Password?

Login





Click on "Funding Opportunities" on your Smart Simple dashboard



Opportunity Details	\$
Arts in Education Grant	Apply Now
Arts in Education Teaching Artist Roster Application	Apply Now
Creativity Grant	Apply Now
Emergency Grant	Apply Now
Presenting and Touring Roster Application	Apply Now
Professional Development Opportunity Grant	Apply Now
Public Call	Apply Now

Click the "Apply Now" button to open the application



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- 1. Click "Save Draft" at the bottom of this screen to begin the application. Please note, you will not be able to begin work on the application until you click "Save Draft."
- 2. Click "Save Draft" after completing each tab in order to save your work.
- 3. To navigate between tabs, click on the desired tab or use your browser's back button.
- 4. Click on the MSAC logo in the top left corner to go back to your profile. Be sure to click "Save Draft" at the bottom of the application prior to returning to your profile page.

Please note: To return to a saved draft application, click "In Progress" from the Grantee Home dashboard. From there, select the draft application to be edited and/or submitted. Do not return to the Funding Opportunities area to search for the grant application again, as this will result in creating multiple applications.

Starting September 1, 2022, the Unique Entity ID (UEI) field will be a REQUIRED field for all organizations (including nonprofit organizations, government entities, and schools/universities) applying for funding from MSAC. This will take the place of a DUNS number, which will no longer appear on organizational profiles. After 9/1, an organization without a UEI may be considered ineligible for funding. Independent Artists do not need to obtain a UEI. Webinar Video (~57 min): https://www.youtube.com/watch?v=DLCuPo2cQ4U Quick Start Guide: https://msac.org/media/570/download?inline
 CONTACT INFORMATION PROGRAM DETAILS FINANCIAL INFORMATION ATTACHMENTS ELECT CONTACT Name:

You have to click "Save Draft" to begin any application!



Questions

We are here to help! Emily: <u>emily.sollenberger@maryland.gov</u> Laura: <u>laura.weiss@maryland.gov</u>



Thank You! CREATIVITY GRANT

To learn about similar topics, news & to keep in touch, please join our mailing list at <u>tinyurl.com/MSACsMailingList</u>